# How does your IOM service stack up?

## Does your current IOM service deliver the best quality and value for your patients?

### TECHNICAL

**Q**
- Are the neurotechnologists CNIM certified?
- Does the neurotechnologist have appropriate experience and demonstrated competency for the surgical procedure being monitored?

**A**
- All of Procirca's neurotechnologists are CNIM certified.
- Procirca's neurotechnologists have a documented record of experience and competency for every procedure.
- Competency, experience, and certification documentation is available to the customer at any time.

### PROFESSIONAL

**Q**
- Is professional oversight provided in REAL TIME for every procedure utilizing the IOM service, or does the interpreting physician simply produce a report days after the procedure?
- Are the physicians and neurophysiologists providing oversight for your patient's IOM board certified and appropriately trained?

**A**
- Procirca provides REAL TIME professional oversight on EVERY PROCEDURE, EVERY TIME, ALL THE TIME.
- Procirca's physicians and neurophysiologists have decades of experience in IOM, and are highly regarded in the field.
- Procirca's physicians are licensed, board-certified neurologists with specific training in IOM.

### IT AND DATA

**Q**
- What happens to your patient's data when your current vendor completes a procedure? Does the patient's data leave with the vendor's laptop?
- If you needed to retrieve your patient's IOM data, would you know where to start? Where is your patient's data kept? Is it secure?
- Does your current IOM vendor's method of internet connection meet your hospital's security standards?

**A**
- Procirca guarantees that your patient's data never leaves your facility unprotected and accessible.
- Procirca works with your IT & security group to ensure security and HIPAA compliance are maintained with all internet connections and data storage.
- Depending on your hospitals preference, patient data is stored and organized on secure servers at your facility or with Procirca.
- Patient data is available to you at any time.

### QUALITY CONTROL

**Q**
- Are performance and quality control indicators collected for your the IOM service delivered at your hospital?
- If you needed performance improvement and quality assurance data for a DOH or TJC visit, would your current vendor be able to provide accurate data in a timely fashion?

**A**
- Procirca collects standard quality control and performance improvement metrics for EVERY procedure.
- Our quality assurance and performance improvement data is available to you at any time.
- Quick turnaround time for data reports.

### ADMINISTRATION

**Q**
- Is your hospital billing for the technical component of the IOM service provided, or is your current vendor "double-dipping?"
- Does your current vendor keep your hospital up-to-date with the most recent IOM codes and billing practices?
- What is the turnaround time on IOM final reports from the interpreting physician?

**A**
- Procirca will assist your personnel in generating accurate billing for the technical component of the IOM service.
- Procirca will turn around IOM final reports in less than 48 hours.
- Procirca's scheduling portal provides an easy-to-use application which provides electronic confirmation of your need for IOM service, and an electronic confirmation that a neurotechnologist has been assigned to your case.

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